

Dances of Universal Peace International

Minutes - Board of Directors

Tuesday, Feb 1st, 2022

at 20.00 UTC

Board Members present:

Darvesha MacDonald (Chair), Arjun Calero, NurAna Wilansky, Munira Reed, Rukmini Miller, Khabir Mayer-Glauning, Dakini Warrior

Staff present:

Edmund Aziz Dixon (Executive Director)
Martha Bracken (Office Manager)

*Toward the One,
the Perfection of Love, Harmony and Beauty, the Only Being;
United with all the Illuminated Souls who form the Embodiment of the Master,
the Spirit of Guidance.*

1 Minutes of the Board Meeting held November 16, 2021

Rukmini moved acceptance of the minutes, seconded by NurAna, approved unanimously.

2. 2021 Financial Reports: to the end of December 2021

- Two of our CDs (certificates of deposit) were renewed in January. The third one will come up for renewal in July 2022.
- year-end results were very close to budget in all aspects, apart from copyright protection. Prior year revenue was allocated for the small grants program disbursements and overheads. Website costs were lower than expected, and costs for zoom were above budget. Over \$5,000 was spent on copyright protection, which was not anticipated when the budget was set.

Dances of Universal Peace International
January to December 2021
Profit & Loss

Ordinary Income/Expense	Jan - December 2021	Budget 2021	Budget 2022
Income			
Investments			
Oneness Funds Interest account	2051.64	2148.34	1,950.00
Interest-Savings, Short-term CD	7.67	50.00	50.00
Total Investments	2,059.31	2198.34	2,000.00
Revenue - Current Year			
Donations - fee support	3,122.32	3,000.00	3,000.00
Donations - Beyond Initiative	145.00	500.00	292.25
Legacy Bequests	0.00	0.00	
LG Fees - Regions	28,998.23	29,500.00	28,500.00
LG Fees - World Wide Region	7,016.76	6,600.00	7,000.00
Royalty	441.60	0.00	-
Sales	83.67	100.00	50.00
Total Revenue - Current Year	39,807.58	39,700.00	38,842.25
Revenue Prior Yr			
Fee support	0.00	500.00	-
Guidance Council			0
Initiatives project	0.00		10,000.00
Grants program	11,513.77		22,000.00
Total Revenue Prior Year	11,513.77	500.00	32,000.00
Total Income	53,380.66	42,398.34	72,842.25

Profit and Loss

	Jan - Dec 2021	Budget 2021	Budget 2022
Expenses			
Accounting			
Financial advisor		500	
QuickBooks payroll service	550.50	600.00	551.25
Total Accounting	<u>550.50</u>	<u>1100.00</u>	<u>551.25</u>
Contract Labor			
Community Coordinator			
Executive Director	13,940.00	13,440.00	13,440.00
Grants Manager	1,985.00		2,500.00
Guidance Council Chair	6,500.00	6,500.00	6,500.00
Outside Contract Services	0.00	250.00	250.00
Total Contract Labor	<u>22,425.00</u>	<u>20,190.00</u>	<u>22,690.00</u>
Employee wages			
Office Manager	8,000.04	8,000.00	8,000.00
Total Employee wages	<u>8,000.04</u>	<u>8,000.00</u>	<u>8,000.00</u>
IN Website Construction			
Technical Designer	1,147.50	2,500.00	2,000.00
Total IN Website Construction	<u>1,147.50</u>	<u>2,500.00</u>	<u>2,000.00</u>
Office Expenses			
Equipment	550.00	300.00	600.00
Internet Services	2,023.68	2,000.00	2,000.00
Office Supplies and fees	1,543.23	1500.00	1,500.00
Payroll Expenses	703.79	700.00	700.00
Postage	106.33	200.00	200.00
Telephone incl zoom	2,842.24	2,500.00	3,000.00
Total Office Expenses	<u>7,769.27</u>	<u>7,200.00</u>	<u>8,000.00</u>
Project Budgets			
Guidance Council	0.00	600.00	600.00
Initiative Expenses	156.57	0.00	10,000.00
Copyright expenses	5,141.67		4,000.00
Grants Expenses			
...Disbursements	7,816.00		20,000.00
...Miscellaneous expenses	786.95		500.00
...Technical designer	720.00		100.00
...Transfer fees	205.82		200.00
Total Grants Expenses	<u>9,528.77</u>	<u>2,148.34</u>	<u>20,800.00</u>
Translation Projects	0.00	100.00	100.00
z-Contingency Fund	0.00	459.00	
Total Project Budgets	<u>14,827.01</u>	<u>3,307.34</u>	<u>35,500.00</u>
Royalty Expenses	101.00	101.00	101.00
Total Expenses	<u>54,820.32</u>	<u>42,398.34</u>	<u>76,842.25</u>
Net Income	<u>-1,439.66</u>	<u>- -</u>	<u>4,000.00</u>

Balance sheet:

	<u>Dec 31, 21</u>
ASSETS	
Current Assets	
Checking/Savings	
Key Bank checking	23,717.63
Key Bank Grants MM @.01%	2,986.46
Key Bank Money Market @.01%	
Initiative Funds	7,031.33
Key Bank Money Market @.01% - Other	35,048.53
Total Key Bank Money Market @.01%	<u>42,079.86</u>
Total Checking/Savings	<u>68,783.95</u>
Other Current Assets	
Alaska Credit Union-12 mo CD@.4	200,757.47
Alaska Credit Union-18 mo CD@.4	200,757.47
Sound Credit Union-12 mo CD@.35	110,359.18
Sound Credit Union MoneyMkt@.35	88,075.81
Total Other Current Assets	<u>599,949.93</u>
Total Current Assets	<u>668,733.88</u>
TOTAL ASSETS	<u><u>668,733.88</u></u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
Payroll Liabilities	310.60
Total Other Current Liabilities	<u>310.60</u>
Total Current Liabilities	<u>310.60</u>
Total Liabilities	310.60
Equity	
Fund Balances	
Prior Years Unrestricted Funds	40,999.40
Total Fund Balances	<u>40,999.40</u>
Unrestricted Net Assets	640,377.30
Net Income	-12,953.42
Total Equity	<u>668,423.28</u>
TOTAL LIABILITIES & EQUITY	<u><u>668,733.88</u></u>

3. Budget 2022 - comments

- Beyond project: allocation of \$10,000
- Small Grants Program: allocation of \$20,000 in grants between now and December.
- fee support donations and most costs are as per 2021 budget
- copyright protection – the budget is for \$4,000 to conclude registration of the trademark and to pay for work completed on our application for copyright.

4. Executive Director's report, January 2022

- annual statistics and analysis – see the separate report
 - 1% decline in total numbers, plus maybe more who are in arrears
 - this is very positive, in the context of the pandemic
 - numbers in NA are down, in WW numbers are up
 - numbers in UK are down (the network is currently less active than before)
 - there has been an increase in fee support
- LG fee collection and reminders – going well: thank you, Martha! DUP UK still has no administrator and no apparent current activity.
- copyright infringement: we are waiting for trademark registration to be completed. Our copyright application has been rejected for the second time. The Board voted not to contest this decision. We will update aspects of the website, to emphasise custom and practice, not legal ownership of copyright.
- 40th anniversary of the start of the Dances: Saadi and Tasnim held a zoom webinar on Jan 29. Up to 450 people attended simultaneously. This event was translated into German, Spanish and Russian.
- newsletters have been circulated in several languages for the global online events in December and January.
- fee support: last year we were seeking donations for a \$3,000 fee support fund. In 2021 we spent 12% more on fee support, and the number of leaders supported increased by 7%, mainly in the Americas. We received donations of \$1380 in response to our November mailing, towards a total for the year of \$3122.32.
- dance write-ups: about 50 dance write-ups are being added in Portuguese, English and German; the Portuguese ones represent a dance leader training by Maria Lalla a few years ago. Thank you to Wayne Rollack and Sky Ratcliffe who have volunteered to help with formatting dance write-ups. **If you have translations of much-loved dances, or original 'juicy' dances that you feel will reach far and wide, please check the [guidelines for submitting dance write-ups](#) and send them to Aziz Dixon, Executive Director, for the resource library.**

5. Board vacancies

The Board endorsed the recommendation of the Nominations Committee to appoint Yelena Dudarjoka to the Board at the next Annual Meeting.

6. Small Grants Program

The Grants Manager reports:

We have started cycle 2, which runs to December 2022. Some grants have already been made this year.

We are continuing to find the best ways to set up international payments made by the Grants Manager from the relevant account.

The Board began a process of reviewing our investment program for the funds received from OP, starting by discussing the values underpinning our fiscal responsibilities.

7. Beyond initiative 2022

The Dec 2 zoom meeting on spiritual bypass was attended by nearly 300 people.

A dance leader training event for Beyond will be held over Easter 2022 at Atlantida.

7. Guidance Council

No report at this meeting.

8. Dates of future BoD meetings (2022):

Dates for Board meetings and the Annual meeting are as follows.

- **March 8**
- **April 5 (Board meeting and Annual meeting)**
- **September 13**
- **November 15**

Meetings are usually at **20.00 UTC** November 5 to March 12, and **19.00 UTC** March to November ie at noon Seattle time throughout, unless arranged otherwise. This may be moved one hour earlier from April.

There being no other business, the meeting closed at 21.15 UTC.